

# First quarter financial highlights

| Unaudited, as at or for the three months ended                        |                                         | 2020<br>Jan. 31 | 2019<br>Oct. 31 | 2019<br>Jan. 31 |
|-----------------------------------------------------------------------|-----------------------------------------|-----------------|-----------------|-----------------|
| <b>Financial results</b> (\$ millions)                                |                                         |                 |                 |                 |
| Net interest income                                                   |                                         | \$ 2,761        | \$ 2,801        | \$ 2,596        |
| Non-interest income                                                   |                                         | 2,094           | 1,971           | 1,969           |
| Total revenue                                                         |                                         | 4,855           | 4,772           | 4,565           |
| Provision for credit losses                                           |                                         | 261             | 402             | 338             |
| Non-interest expenses                                                 |                                         | 3,065           | 2,838           | 2,760           |
| Income before income taxes                                            |                                         | 1,529           | 1,532           | 1,467           |
| Income taxes                                                          |                                         | 317             | 339             | 285             |
| Net income                                                            |                                         | \$ 1,212        | \$ 1,193        | \$ 1,182        |
| Net income attributable to non-controlling interests                  |                                         | \$ 7            | \$ 8            | \$ 4            |
| Preferred shareholders                                                |                                         | 31              | 32              | 23              |
| Common shareholders                                                   |                                         | 1,174           | 1,153           | 1,155           |
| Net income attributable to equity shareholders                        |                                         | \$ 1,205        | \$ 1,185        | \$ 1,178        |
| <b>Financial measures</b>                                             |                                         |                 |                 |                 |
| Reported efficiency ratio                                             |                                         | 63.1 %          | 59.5 %          | 60.5 %          |
| Loan loss ratio <sup>(1)</sup>                                        |                                         | 0.24 %          | 0.33 %          | 0.30 %          |
| Reported return on common shareholders' equity <sup>(2)</sup>         |                                         | 13.1 %          | 12.9 %          | 13.8 %          |
| Net interest margin                                                   |                                         | 1.62 %          | 1.69 %          | 1.66 %          |
| Net interest margin on average interest-earning assets <sup>(3)</sup> |                                         | 1.80 %          | 1.90 %          | 1.86 %          |
| Return on average assets <sup>(4)</sup>                               |                                         | 0.71 %          | 0.72 %          | 0.76 %          |
| Return on average interest-earning assets <sup>(3)(4)</sup>           |                                         | 0.79 %          | 0.81 %          | 0.85 %          |
| Reported effective tax rate                                           |                                         | 20.7 %          | 22.1 %          | 19.4 %          |
| <b>Common share information</b>                                       |                                         |                 |                 |                 |
| Per share (\$)                                                        | – basic earnings                        | \$ 2.64         | \$ 2.59         | \$ 2.61         |
|                                                                       | – reported diluted earnings             | 2.63            | 2.58            | 2.60            |
|                                                                       | – dividends                             | 1.44            | 1.44            | 1.36            |
|                                                                       | – book value                            | 81.38           | 79.87           | 75.11           |
| Closing share price (\$)                                              |                                         | 107.92          | 112.31          | 111.41          |
| Shares outstanding (thousands)                                        | – weighted-average basic <sup>(5)</sup> | 445,248         | 445,357         | 443,033         |
|                                                                       | – weighted-average diluted              | 446,031         | 446,392         | 444,301         |
|                                                                       | – end of period <sup>(5)</sup>          | 444,982         | 445,342         | 443,802         |
| Market capitalization (\$ millions)                                   |                                         | \$ 48,022       | \$ 50,016       | \$ 49,444       |
| <b>Value measures</b>                                                 |                                         |                 |                 |                 |
| Total shareholder return                                              |                                         | (2.64)%         | 9.60 %          | (0.68)%         |
| Dividend yield (based on closing share price)                         |                                         | 5.3 %           | 5.1 %           | 4.8 %           |
| Reported dividend payout ratio                                        |                                         | 54.6 %          | 55.6 %          | 52.2 %          |
| Market value to book value ratio                                      |                                         | 1.33            | 1.41            | 1.48            |
| <b>Selected financial measures - adjusted</b> <sup>(6)</sup>          |                                         |                 |                 |                 |
| Adjusted efficiency ratio <sup>(7)</sup>                              |                                         | 55.0 %          | 56.0 %          | 54.4 %          |
| Adjusted return on common shareholders' equity <sup>(2)</sup>         |                                         | 16.1 %          | 14.2 %          | 16.0 %          |
| Adjusted effective tax rate                                           |                                         | 21.7 %          | 20.2 %          | 20.4 %          |
| Adjusted diluted earnings per share                                   |                                         | \$ 3.24         | \$ 2.84         | \$ 3.01         |
| Adjusted dividend payout ratio                                        |                                         | 44.3 %          | 50.5 %          | 45.1 %          |
| <b>On- and off-balance sheet information</b> (\$ millions)            |                                         |                 |                 |                 |
| Cash, deposits with banks and securities                              |                                         | \$ 150,080      | \$ 138,669      | \$ 125,599      |
| Loans and acceptances, net of allowance                               |                                         | 402,453         | 398,108         | 385,072         |
| Total assets                                                          |                                         | 672,118         | 651,604         | 614,647         |
| Deposits                                                              |                                         | 497,899         | 485,712         | 464,707         |
| Common shareholders' equity                                           |                                         | 36,214          | 35,569          | 33,334          |
| Average assets                                                        |                                         | 679,531         | 655,971         | 620,599         |
| Average interest-earning assets <sup>(3)</sup>                        |                                         | 609,839         | 585,816         | 554,312         |
| Average common shareholders' equity                                   |                                         | 35,671          | 35,553          | 33,183          |
| Assets under administration (AUA) <sup>(8)(9)</sup>                   |                                         | 2,546,678       | 2,425,651       | 2,279,879       |
| Assets under management (AUM) <sup>(9)</sup>                          |                                         | 263,592         | 252,007         | 228,562         |
| <b>Balance sheet quality and liquidity measures</b>                   |                                         |                 |                 |                 |
| Risk-weighted assets (RWA) (\$ millions)                              |                                         | \$ 252,099      | \$ 239,863      | \$ 225,663      |
| Common Equity Tier 1 (CET1) ratio                                     |                                         | 11.3 %          | 11.6 %          | 11.2 %          |
| Tier 1 capital ratio                                                  |                                         | 12.5 %          | 12.9 %          | 12.7 %          |
| Total capital ratio                                                   |                                         | 14.5 %          | 15.0 %          | 14.7 %          |
| Leverage ratio                                                        |                                         | 4.3 %           | 4.3 %           | 4.2 %           |
| Liquidity coverage ratio (LCR)                                        |                                         | 125 %           | 125 %           | 131 %           |
| <b>Other information</b>                                              |                                         |                 |                 |                 |
| Full-time equivalent employees                                        |                                         | 45,083          | 45,157          | 43,815          |

(1) The ratio is calculated as the provision for credit losses on impaired loans to average loans and acceptances, net of allowance for credit losses.

(2) Annualized.

(3) Average interest-earning assets include interest-bearing deposits with banks, securities, cash collateral on securities borrowed, securities purchased under resale agreements, loans net of allowances, and certain sublease-related assets.

(4) Net income expressed as a percentage of average assets or average interest-earning assets.

(5) Excludes nil restricted shares as at January 31, 2020 (October 31, 2019: nil; January 31, 2019: 60,532).

(6) Adjusted measures are non-GAAP measures. Adjusted measures are calculated in the same manner as reported measures, except that financial information included in the calculation of adjusted measures is adjusted to exclude the impact of items of note. For additional information and a reconciliation of reported results to adjusted results, see the "Non-GAAP measures" section.

(7) Calculated on a tax equivalent basis (TEB).

(8) Includes the full contract amount of AUA or custody under a 50/50 joint venture between CIBC and The Bank of New York Mellon of \$2,032.2 billion (October 31, 2019: \$1,923.2 billion; January 31, 2019: \$1,815.8 billion).

(9) AUM amounts are included in the amounts reported under AUA.